

JULIE S. CINA, MBA

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OBJECTIVE

To obtain a position in which I am able to utilize my proven operational management skills, team building experience, data analysis expertise, trend projection capability, expertise in budgeting, organization restructuring proficiency, and policy and procedure implementation. My preferred career environment is one that provides challenges and enables me to bring my organization to the "next level."

CAREER PROFILE

- MBA, Masters in Business Administration
- B.S., Business Administration
- Honors Student.
- A.S., Applied Sciences.
- 114-credit hours in Natural Science and Biology.
- Twelve years of project management, operations and customer service experience.
- Familiarity with pathology and forensic pathology practice and current industry challenges.
- In depth involvement and relationship building with leaders in national organizations.
- Management and consultation experience with Medical Examiners.
- Interfacing with US DOJ and attorneys for medical record/autopsy review.
- Proficiency in verbal, written, and multimedia communication.
- Record of progression to positions of wide-ranging responsibility and authority.
- Expertise in accurate project estimating/costing.
- In-depth background in timely project completion with full client satisfaction.
- Knowledgeable in all facets of team development and leadership.
- Notable for personal innovation, energy, enthusiasm and motivation.
- Broad understanding of multiple medical and business practices, services and products.
- Knowledgeable in day-to-day operations and management.
- Excellent financial, budgeting and accounting skill sets.
- Proven record of accomplishment of completing complex projects on-time and at-cost.
- Facilitate scheduling, budgets and achievement of quality standards within stringent deadlines.
- Adept at all facets of customer relations.
- Consistent achiever of organizational objectives.
- Outstanding competence in communications, presentations and policy/procedures.
- Ability to work directly with the public and resolve issues in a successful manner.
- Proficient in advanced business software: Microsoft XP, internet social connection sites and statistical data software.
- Contract negotiation with government entities.

PROFESSIONAL EXPERIENCE

Forensic Pathology Consultation Practice, Chicago, IL 2008 - Present
Chief Executive Officer

- Forensic pathology practice environment.
- Soul Source Government Contract.
- Delivered A-level advisement covering strategic planning and investments.
- Provided in-depth accounting support.
- Aided clientele in budget preparation.
- Planned and facilitated 1-, 5-, 10-year business planning.
- Initiated well-regarded Strengths, Weaknesses, Opportunity, Threat, and Trend Analysis (SWOTT).

Private Forensic Practice, Loveland, CO 2002 - 2007
Corporate Finance and Office Manager

- Surgical and forensic pathology practice environment.
- Delivered C-level advisement covering strategic planning and investments.
- Provided in-depth accounting support.
- Aided clientele in budget preparation.
- Planned and facilitated 1-, 5-, 10-year business planning.
- Initiated well-regarded Strengths, Weaknesses, Opportunity, Threat, and Trend Analysis (SWOTT).
- Developed EEO program for corporation and subsidiary medical laboratory.

McKee Medical Center, Loveland, CO 2001 - 2006
Pathology Business Associate/Anatomic Pathology Section Manager

- Retained to oversee customer service relations among Pathology Department, physicians, clientele and hospital employees.
- Upgraded and improved policy/procedures for both Pathology and Histology departments.
- Utilized advanced versions of Misys, Co Path and SunQuest to achieve organizational objectives.
- Successfully directed preparation of Anatomic Pathology Department for CAP and JHACO inspections.
- Recruited and administered physician staff.
- Orchestrated bi-weekly multi-disciplinary Cancer Conference.

Colorado Pathology Associates Inc., Loveland, CO 2001 - 2006
Outpatient Accounts Manager/Liaison

- Concurrent assignment with above, with focus on outreach account management for \$4.1MM pathology group.
- Achieved consistent HIPAA specimen and report compliance.
- Administered CPT/ICD-9 coding for in-house and outreach pathology specimens.
- Performed extensive liaison to achieve academic referrals for surgical pathology consultations.
- Played key role in 220% revenue expansion in five-year period.

Celestica, Fort Collins, CO 1998 - 2000
Operational Line Lead for Dell Computer Motherboard Production Line

- Audited all phases of production line operations.
- Liaison between Celestica and Dell Computer management.
- Implemented programs to improve production line efficiency by 25%.
- Successfully directed preparation for production line's ISO compliance program and inspection.
- Monitored EEO policy compliance and conducted training for production line employees.

Progressive Living Structures, Inc., Loveland, CO 1993 - 1995
Assistant Construction Site Supervisor/Liaison

- Monitored and enforced construction timelines and task completion.
- Audited quality of work prior to sale of homes to consumers.
- Coordinated subcontractors and ensured their compliance with county and state regulations.
- Ensured EEO compliance by employees.

EDUCATION

University of Phoenix
Masters of Business Administration (MBA), 2010

University of Phoenix
Bachelor of Science, Business Administration, 2008
Honors Graduate
National Scholars Honor Society

Colorado State University, Fort Collins, CO
One hundred and fourteen credits in Natural Science (Microbiology and Biochemistry) toward degree

Front Range Community College, Fort Collins, CO
Associate of Science, Applied Sciences, 2001

PROFESSIONAL ORGANIZATION MEMBERSHIPS

National Association of Professional Women 2010 - 2012

PUBLICATIONS

Cina JS and Cina SJ. Sports-related Death. Online Encyclopedia of Forensic Pathology. *In press.*

Cina SJ. Controversies in Forensic Pathology: Results of a 2010 Survey of NAME Fellows. Academic Forensic Pathology 2(2); June, 2012. (Statistical analysis)

Wardak, KS and Cina SJ. Algor Mortis: An Erroneous Measurement Following Postmortem Refrigeration. Journal of Forensic Sciences, 56(5); September 2011. (Statistical analysis)

ORGANIZATIONAL START-UPS

Stumpy's Custom Rods and Accessories, Inc. – www.stumpyscustomrods.com - Completed March 2014

Throwing Mechanics, Inc. - Completed August 2014

SPJ Strategic Global, Inc. – Completed March 2015

PROFESSIONAL ACTIVITIES

Participant, College of American Pathology Policy Meeting, Washington DC, May 2015.

Global Good (Bill and Melinda Gates Foundation Subsidiary) summit, "Improving accuracy of death reporting in Africa," October 2014.